

WASHINGTON STATE DEPARTMENT OF REVENUE



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Taxable Retail Sales Up 2.8 Percent for Third Quarter 2002

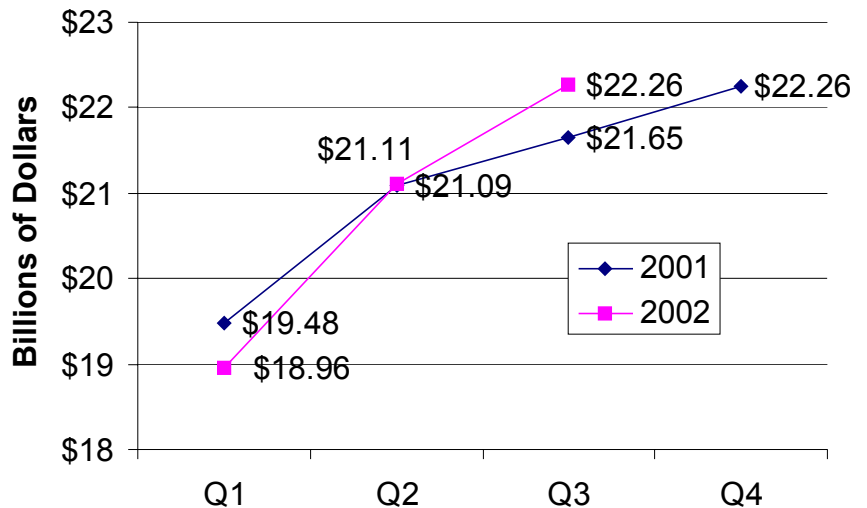
OLYMPIA, Wash., January 16, 2003— Taxable retail sales rose 2.8 percent during the third quarter of 2002, according to the latest Quarterly Business Review published by the Washington State Department of Revenue.

Washington businesses reported \$22.26 billion in taxable retail sales from July through September, compared to \$21.65 billion for the third quarter of 2001. The 2002 numbers are 0.5 percent higher than the \$22.16 billion in sales for the third quarter of 2000.

Retail trade was up 6.1 percent, at \$11.54 billion compared to \$10.88 billion in 2001. Retail trade is a subset of all sales that tracks sales at retail outlets only and excludes such volatile sectors as contracting.

King County showed a 0.2 percent increase in overall taxable retail sales and a 3.8 percent increase in retail trade. Snohomish

Taxable Retail Sales



County posted a 2.6 percent gain overall and a 5 percent gain in retail trade. Pierce County was up 4.1 percent and 10.6 percent, respectively. In Eastern Washington, Spokane County was up 0.4 percent overall and 5.3 percent in retail trade.

Among cities, Seattle was down 0.7 percent overall but up 3 percent in retail trade. Everett was up 1.9 percent and 2.9 percent, respectively, while Tacoma was up 0.2 percent and 6.9 percent. In Eastern Washington, Spokane was up 0.1 percent overall and up 5.1 percent in retail trade.

Complete results for all counties and cities, including breakdowns of sales by industry sector, are available online at <http://dor.wa.gov>. Go to the quarterly business review area in the statistical reports section, http://dor.wa.gov/content/Statistical_Reports/stats_qbr.asp. Viewers also can use the "create quarterly business reviews" function at http://dor.wa.gov/content/Statistical_Reports/qbrSearch/stats_QBRData.asp to get details on any incorporated city. Users can compare industry-level data by creating separate tables for the second quarters of 2002 and 2001 or any other periods.

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TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

(\$000) add three digits to all figures

	3rd Quarter 01	3rd Quarter 02	Change	3rd Quarter 01	3rd Quarter 02	Change
Adams	\$43,288	\$40,411	-6.6%	\$16,428	\$17,450	6.2%
Asotin	40,298	38,200	-5.2%	24,085	23,957	-0.5%
Benton	453,655	494,898	9.1%	259,928	283,957	9.2%
Chelan	265,356	294,222	10.9%	135,447	144,296	6.5%
Clallam	190,849	198,535	4.0%	105,521	110,491	4.7%
Clark	870,702	907,419	4.2%	416,072	449,027	7.9%
Columbia	6,444	6,220	-3.5%	2,013	2,202	9.4%
Cowlitz	276,977	296,721	7.1%	140,887	148,380	5.3%
Douglas	74,205	83,326	12.3%	40,875	49,759	21.7%
Ferry	11,309	8,587	-24.1%	3,541	3,536	-0.2%
Franklin	172,431	188,636	9.4%	74,982	85,548	14.1%
Garfield	4,537	3,812	-16.0%	1,649	1,339	-18.8%
Grant	217,322	197,264	-9.2%	92,108	96,695	5.0%
Grays Harbor	179,215	236,264	31.8%	95,126	103,233	8.5%
Island	144,546	156,405	8.2%	66,336	76,844	15.8%
Jefferson	74,918	74,306	-0.8%	32,446	34,198	5.4%
King	9,010,586	9,028,366	0.2%	4,134,052	4,292,443	3.8%
Kitsap	650,767	693,830	6.6%	410,546	435,381	6.0%
Kittitas	104,803	117,376	12.0%	52,610	57,667	9.6%
Klickitat	68,162	35,267	-48.3%	10,632	9,602	-9.7%
Lewis	248,351	258,564	4.1%	118,473	118,866	0.3%
Lincoln	18,266	18,590	1.8%	6,619	6,441	-2.7%
Mason	90,494	99,113	9.5%	48,130	51,382	6.8%
Okanagan	90,236	91,462	1.4%	47,100	47,937	1.8%
Pacific	44,318	46,102	4.0%	20,821	21,489	3.2%
Pend Oreille	13,697	14,212	3.8%	6,041	6,381	5.6%
Pierce	2,195,670	2,285,100	4.1%	1,209,513	1,337,194	10.6%
San Juan	90,209	89,963	-0.3%	30,463	30,237	-0.7%
Skagit	463,304	481,512	3.9%	280,740	308,508	9.9%
Skamania	17,819	17,065	-4.2%	3,339	3,402	1.9%
Snohomish	1,993,545	2,045,678	2.6%	1,099,062	1,154,512	5.0%
Spokane	1,455,511	1,461,460	0.4%	781,811	823,489	5.3%
Stevens	63,351	67,452	6.5%	32,423	33,833	4.4%
Thurston	687,322	783,831	14.0%	381,714	421,407	10.4%
Wahkiakum	6,857	3,688	-46.2%	1,530	1,355	-11.4%
Walla Walla	129,097	132,252	2.4%	61,608	64,685	5.0%
Whatcom	546,423	607,139	11.1%	303,591	330,745	8.9%
Whitman	83,586	89,899	7.6%	36,993	38,788	4.9%
Yakima	549,108	570,956	4.0%	291,431	315,146	8.1%
TOTALS	\$21,647,534	\$22,264,104	2.8%	\$10,876,686	\$11,539,866	6.1%

*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

**Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	(\$000) add three digits to all figures					
	3rd Quarter 01	3rd Quarter 02	Change	3rd Quarter 01	3rd Quarter 02	Change
Aberdeen	\$84,631	\$91,620	8.3%	\$59,302	\$61,086	3.0%
Auburn	357,592	370,171	3.5%	197,686	197,750	0.0%
Bellevue	1,023,563	1,039,728	1.6%	554,936	586,199	5.6%
Bellingham	379,100	418,285	10.3%	232,367	252,476	8.7%
Bremerton	153,714	176,133	14.6%	100,464	114,322	13.8%
Camas	34,508	37,431	8.5%	9,432	10,578	12.1%
Centralia	58,923	62,390	5.9%	36,006	37,557	4.3%
Chehalis	70,761	76,546	8.2%	49,598	51,611	4.1%
Colville	34,629	35,407	2.2%	22,615	23,459	3.7%
Des Moines	45,415	41,720	-8.1%	22,365	22,437	0.3%
Edmonds	117,747	121,246	3.0%	72,583	75,039	3.4%
Ellensburg	67,248	74,671	11.0%	37,659	41,585	10.4%
Everett	524,371	534,499	1.9%	285,875	294,105	2.9%
Federal Way	297,332	313,655	5.5%	186,765	193,252	3.5%
Fife	148,087	155,831	5.2%	90,175	100,627	11.6%
Issaquah	253,279	267,778	5.7%	149,359	167,737	12.3%
Kelso	49,770	50,201	0.9%	31,621	31,152	-1.5%
Kennewick	273,160	288,412	5.6%	183,706	193,102	5.1%
Kent	554,193	547,694	-1.2%	200,730	228,158	13.7%
Kirkland	341,300	331,113	-3.0%	193,320	201,473	4.2%
Lacey	123,006	146,869	19.4%	76,392	78,594	2.9%
Longview	147,480	174,214	18.1%	81,160	87,803	8.2%
Lynnwood	425,424	426,735	0.3%	292,502	306,684	4.8%
Marysville	97,934	105,306	7.5%	54,775	55,415	1.2%
Mercer Island	71,361	61,496	-13.8%	12,265	12,783	4.2%
Moses Lake	100,030	96,354	-3.7%	58,041	55,849	-3.8%
Mount Vernon	109,519	124,332	13.5%	71,411	80,828	13.2%
Mountlake Terrace	40,749	33,189	-18.6%	13,309	14,131	6.2%
Oak Harbor	60,673	70,423	16.1%	39,706	43,402	9.3%
Olympia	362,737	399,252	10.1%	219,984	246,406	12.0%
Omak	25,830	27,139	5.1%	19,312	19,559	1.3%
Pasco	153,297	168,736	10.1%	71,653	82,095	14.6%
Port Angeles	70,822	73,115	3.2%	39,382	39,859	1.2%
Port Townsend	38,180	38,465	0.7%	20,002	19,616	-1.9%
Pullman	59,056	63,542	7.6%	28,886	30,776	6.5%
Puyallup	337,850	378,790	12.1%	257,499	287,813	11.8%
Redmond	408,842	392,094	-4.1%	164,991	171,286	3.8%
Renton	422,814	430,755	1.9%	235,008	241,422	2.7%
Richland	132,506	152,565	15.1%	60,150	74,604	24.0%
SeaTac	238,007	277,705	16.7%	48,453	40,815	-15.8%
Seattle	3,272,348	3,249,210	-0.7%	1,321,406	1,361,261	3.0%
Shelton	41,447	45,021	8.6%	26,973	28,063	4.0%
Spokane	789,168	790,201	0.1%	414,401	435,415	5.1%
Sunnyside	49,315	54,248	10.0%	32,283	32,798	1.6%
Tacoma	881,273	882,991	0.2%	482,616	515,757	6.9%
Tukwila	453,413	435,346	-4.0%	296,745	292,871	-1.3%
Vancouver	487,273	491,311	0.8%	247,034	262,477	6.3%
Walla Walla	100,808	99,730	-1.1%	51,308	53,005	3.3%
Wenatchee	144,170	153,963	6.8%	83,472	88,740	6.3%
Yakima	300,924	309,309	2.8%	163,567	175,811	7.5%

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